

## 2021-2022 Community Outreach

Coral Academy of Science Las Vegas

## Background

To begin supporting CASLV's transformational change, I have been prioritizing these four focal points:

- Promoting the Weighted Lottery Policy for All Campuses
- Executing the Community Outreach Plan to recruit a more inclusive student population to support educational equity
- Bridging the language barrier by providing CASLV information written and spoken in Spanish
- Arranging marketing projects to promote the open enrollment period

## **Weighted Lottery**

To promote equity, diversity, and inclusion at every CASLV campus this is the weighted lottery message I have shared with the public:

All Free & Reduced Lunch (FRL) qualifying students will receive a weight of four times (4.0x) in the CASLV lottery. In other words, for every one chance, a non-weighted candidate has, a weighted candidate has four opportunities.

FRL-eligible students will also qualify for free CASLV uniforms, waived testing fees, and Champions scholarships for free before and after school childcare.

Please note: Any student who indicates they are eligible for the 4.0x weight in the lottery will be asked to provide supporting documentation. Any refusal to timely provide the required documentation will result in the application receiving a standard 1.0x weight in the lottery.

Application window deadline: February 28, 2022, at noon (PST)

## Increasing Community Outreach Efforts

#### **Goals:**

- Foster community partnerships
- Provide social resources to families in need
- Support & give back to the community
- Improve family outreach & engagement
- Attending and supporting culturally diverse events throughout the Las Vegas valley, including weekends, holidays, and evening hours
- Sharing information in both English and Spanish
- Dropping off flyers to community organizations and small businesses
- Visiting apartment complexes
- Helping Spanish speaking families with the application process

### **Community Events:**

#### Hispanic Heritage Events-

- Liberty Park
- Walnut Recreation Center
- Gary Reese Freedom Park

#### Trunk-or-Treat-

- East Las Vegas Community Center
- Cadence

#### Day of the Dead-

- Gary Reese Freedom Park
- Sammy Davis Jr. Festival Plaza in Lorenzi Park

#### Car show-

Cadence Car Show

#### Holiday Event-

 Winter Wonderland and Toy Drive at the East Las Vegas Community Center

#### School fairs-

• School Choice Fair 2022

#### Valentine's Day-

- Valentine's Day parties with the local Boys & Girls Clubs
  - Mary & Sam Boyd Boys & Girls Club of Southern Nevada
  - Boulder Highway Boys & Girls Club of Southern Nevada
  - John C. Kish Boys & Girls Club of Southern Nevada
- Upcoming events (spring 2022)
  - o Cadence Block Party
  - o Community Resource Fair
  - Community Clean-up Day



## **Community Events:**















### **Targeted Marketing**

CASLV understands that it must have targeted marketing strategies to attract new families that may not know about CASLV. With increased awareness, families will learn more about the educational opportunities that CASLV provides and the process for getting their student enrolled in one of its campuses through one of the following strategies:

#### • Digital content

- https://youtu.be/TttJebFarfo
- Updating the Cadence webpage:
  <a href="http://www.caslv.org/new-campus-plans/">http://www.caslv.org/new-campus-plans/</a>
- **Zoom presentations & Eventbrite events**
- Shared content with the Social Media Specialist
- Translating content from English to Spanish

# Targeted Marketing continued...

- Branding
  - All community outreach giveaway items design with the CASLV logo and colors
- Bilingual Communication including translated flyers & postcards



## **Marketing Campaigns**

- Las Vegas Billboard off of 95 and 215
- Spanish advertisements aired on Fiesta Radio 98.1 FM
  - Live on-air interview
  - Spanish video ad promoting our new
     Cadence campus and weighted lottery
     policy: <a href="https://youtu.be/oIG-8mNoauY">https://youtu.be/oIG-8mNoauY</a>
- Marketing with Galleria Mall and the Las Vegas Athletic Clubs (LVAC)
- Our Public Relations company has also shared numerous press releases of our success stories and weighted lottery policy with English and Spanish media
  - Assisted Trosper with coordinating a student story feature on Telemundo Las Vegas

## Outreach with the City of Henderson

- Redevelopment department distributed flyers to all of their recreation centers
- Tara, Education Initiative Officer, sharing the opportunity with neighborhood services and multi-family complex that receive educational funds
- Collaborating with the Cadence Home Finding Center and home builder companies
  - 3 banners in Cadence (Galleria, Warm Springs, and Lake Mead)
  - Billboard (runs for 7 seconds, every 48 seconds)
  - Reposting our content on their social media accounts
  - Sending registration reminders through their Cadence eblast every Friday

#### **Small businesses**

- Laundromats
  - \_\_\_ Las Vegas Coin Laundry #1
  - Boulder Express laundry services
  - o Spin City Coin Wash
  - o Green Dragon Laundromat
  - Las Vegas Coin Laundry #3
  - Las Vegas Coin Laundry #4
- Grocery Stores
  - Marketon Supermarket
  - o Smith's
  - Joshan Filipino Oriental
     Market
  - Cuevas Meat Market

- Restaurants
  - o Pepe's Tacos Boulder
  - o Los Olivos Ristorante
  - Taqueria Estephanies
     Mexican Grill
  - Mariscos Las Islitas
  - o Patty's Tamales
  - La Original Michoacana
  - o Mangoneada Station
  - o Omelet House
  - Alexander's Pizza
  - Chile Caliente
  - o La Real de Michoacán
  - o Manhattan Pizza III
  - Tacos & Miches Galleria
  - Einstein Bros. & Bagels
  - Harold's Chicken

- Santa Rosa Taco Shop
- Boxer's Pizza & SandwichShop
- o Taqueria Guadalajara
- Straight from Philly
- No. 1 Boba Tea Social
- Water Street Pizzeria
- o Las Vegas Kettle Corn
- o Dina's Mexican Kitchen
- Fruit Palace
- o Fratelli's Pizza Kitchen
- o Public Works Coffee Bar
- Sunset Pizzeria
- o Johnny Mac's
- Friendly Donut House
- o Fausto's Mexican Grill

## **Valley Automall**



Cara (Cadence registrar) and Alexis (Head registrar) visited the 24 car dealerships in the Valley Automall. 23 of the 24 allowed them leave CASLV flyers in their staff lounge so that any staff who may be interested in the new campus can apply. They also spoke to the greeters about the new the Cadence campus.



### **CASLV Door-to-Door Routes 1 & 2**

- Janelly & Anthony-Whitney/Henderson p.1
  - Simmons Manor Apartments
  - o Courtyards at Harmon
  - o Harmon Hills
  - Durante Apartments
  - o Squire Village
  - o Tempo Apartments
  - o The Dresden
  - Tesoro Ranch Apartments
  - Aspen Peak Condominiums
  - o South Valley Ranch Apartments
- Libraries
  - Whitney Library
  - James I Gibson Library
- Gym- LVAC- East Henderson





#### • Mustafa & Selim- Whitney ranch

- Montego Bay Apartments
- o The Marlow
- The Croix Townhomes
- Palm Villas at Whitney Ranch Apartments
- Galleria Palms Apartments



### **CASLV Door-to-Door Routes 2 & 3**

- Andrea, Janice, Priscilla, and Nick-Gibson Springs p. 1
  - Cornerstone Apartments in Henderson
  - The Douglas Stonelake Apartments
  - Alta NV Apartments
  - The Edge at Traverse Point Apartments
  - Dream Apartments
  - o #Spur
- Bridget, Faruk, Zeynel & Yucel Gibson Springs p.2
  - Verde Viejo Condominiums
  - Cyan Green Valley
  - o Villa Serena
  - Remington Canyon Apartment Homes
  - Ventana Canyon Apartments













### CASLV Door-to-Door Routes 5 & 6

- Cara & Alexis-Pittman/Valley View/Black Mountain
  - Prelude at the Park Apartments
  - Morrell Park Apartments
  - Terracina Apartments
  - Heritage Pointe Apartments
  - Madison at Black Mountain
  - **Description** Boulder Pointe Apartments





- Cara & Alexis-Whitney/Henderson p.2
  - Desert Palms Apartments
  - Biegger Estates
  - Silver Creek Apartments
  - Firenze Apartments
  - Verona Apartments
  - o The Well
  - o The Aviary
  - Daycares (Coyote Kids, Giggle Nest, Rising Star, and KidzHouse)
  - WIC/Catholic Charities



## **National Flyer Distributor LV**

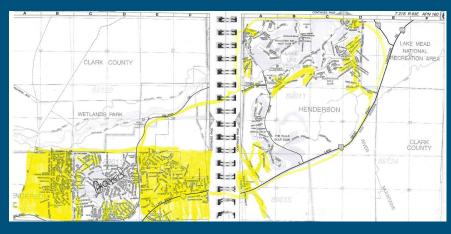
The National Flyer Distributor LV personally delivered 15,000 CASLV-Cadence postcard to homes in the following target zip codes: 89122, 89011, and 89115 during 02/22-02/25.













## Media Coverage

Windmill's VEX IQ Robotics Team, Falcon Force was featured on the RJ affiliate in Spanish "El Tiempo."

1. Fox 5- Las Vegas Coral Academy Cadence Campus and weighted lottery system:

https://youtu.be/V9ki4udruYg

Date: February 16, 2022 Media Readership: 52,000

Ad Equivalency: \$595

Subject: Triunfa en competencia "VEX IQ de Windmill"

Issue: Number 7 - Volume 28

#### Triunfan en competencia "VEX IQ de Windmill"

La Academia de Ciencias Coral Las Vegas fue representada por el equipo de robótica Falcon Force







LOCAL



La Academia de Ciencias Coral Las Vegas fue epresentada por el equipo de



#### Urge prevenir la intoxicación

envenenamiento por monóxido de carbono durante el invierno

Es importante tener dispositivos de alarmas y prevenir convertirse en una

Celebre el Mes de la Historia

### **Open House**

CASLV-Eastgate hosted their open house on Saturday, February 26. Prospective CASLV-Cadence families were also invited to attend. There was a long for the entire two hours at the Cadence table. The head registrar, AP, and Community Outreach Coordinator were present to answer their questions and assist them with their application. Overall it was a great event!











#### Phone Calls

Residents from Pittman that provided their signatures and phone numbers were contacted and reminded of the application deadline.



# One-on-one Spanish Enrollment Support

Meeting with Spanish-speaking families at Starbucks in East Las Vegas to support through their enrollment process.

## Networking

- Leaders in Training (LIT)
- Puentes Las Vegas

## Admissions Office Enrollment Efforts

Dates when communications sent to families about FRL. On some days there were multiple communications going out to families based on the 10-day deadline that the registrars were using.

11-1-2021	1-21-22
11-8-21	1-24-22
11-9-21	1-25-22
11-12-21	1-28-22
11-15-21	1-31-22
11-16-21	2-1-22
11-18-21	2-2-22
11-29-21	2-4-22
12-2-21	2-7-22
12-3-21	2-10-22
12-29-21	2-15-22
12-31-21	2-21-22
1-4-22	2-25-22
1-9-22	

Cara has been in constant communication with FRL families through SchoolMint, CASLV's admissions, and Cadence's info emails.

#### Hello Future Falcons!

When you applied, you selected yes for FRL (Free and Reduced Lunch) status. As of today, we have not received any income documentation for FRL validation. Students who qualify for FRL can get extra entries in the enrollment lottery. All families that select yes for the FRL status, will be asked to complete an income verification prior to the end of the open enrollment period. Families without income verification will not receive the additional entries in the enrollment lottery.

#### Acceptable documents for validation:

Paystubs for everyone in the household

Tax returns

Students' current FRL status at their current school district.

Please submit one of the above-accepted documents to admissions@coralacademylv.org, no later than 4:00 pm, February 11, 2022.

Please be sure to include:

The name of the campus you are applying to Your student's name(s), The number of people living in your household

Thank you for your continued support of Coral Academy!

CASLV Admissions Office admissions@coralacademylv.org

# CASLV-Cadence Number of Applications Before the Lottery

- → Total number of applicants: **1793**
- → Since Cadence Campus has 1850 open seats, ALL 1793 applicants received offers for enrollment for Grades K-8.
- → Top 4 zip codes & number of applicants per zip code:
  - **♦** 89011 448
  - **♦** 89015 146
  - **♦** 89074 158
  - **♦** 89122 111
- → 607 new applications did we receive since February 15 SPCSA Board Meeting.

## Thank you!

